

DQE Inc. is the parent company of Duquesne Light Company a leader in the transmission and distribution of electric energy, offering superior customer service and reliability to more than half a million customers in southwestern Pennsylvania. In addition to the regulated utility the company owns other diversified investments in certain non-regulated industries.

Customer challenge	Value proposition	Value imagined	Value realized
DQE Inc. is the holding company	Although their regulated utility	Microsoft Dynamics SL provided	We implemented Microsoft
of a large public utility with	implemented Oracle Financials	the features and functionality	Dynamics SL using the multi-
diversified investments in other	the costs and investment to	they company needed for their	company database feature for all
industries. The company needed	implement Oracle for the non-	non-regulated businesses. In	non-regulated subsidiaries. As the
an accounting application that	regulated businesses was	addition the ability to customize	company grew new custom
could handle multi-company	prohibitive. Many of the non-	and integrate the accounting	applications were added to
processing and consolidated	regulated companies were	applications allowed for the	improve the usability and
reporting for their 220 non-	startups and needed a more	flexibility and ease of use	integration into the company's
regulated investments.	flexible and easy to use solution.	necessary to a growing company.	other key business systems.
The Treasury department	Using Mellon to process most	Microsoft Dynamics SL did not	We created the extensions
performed an analysis of the cost	payments would reduce the	have the features necessary to	necessary to the Dynamics SL
and effectiveness of issuing	company's costs by half and	directly interface the accounts	payment processing to allow for
manual checks from Dynamics SL	ensure better internal control	payable module for an outside	the seamless exchange of
for the non-regulated subsidiaries.	through an implementation of	check processor such as Mellon.	information between the two
Working with their banking	positive pay. The accounting	Instead the existing infrastructure	systems. The applications
partner (Mellon Bank) they	users needed an electronic way to	for check processing within SL	leverage the already established
determined a more economical	exchange information with Mellon	needed to be extended to allow	payment selection process in
and secure method would have	on the payments.	for the transfer of payment	Dynamics SL making the process
Mellon process the payments for		information to the Mellon EDI and	easier for the users while at the
them on an out sourced basis.		treasury management system.	same time efficient when
			transferring the data to Mellon.
The financial reporting	The system for producing	The bulk of the financial data for	Using the advanced features of
requirements for the	consolidated financial statements	the company resided in Dynamics	the Dynamics SL General Ledger
consolidation of the 220 non-	and reports required a complete	SL. Using the FRx report writer in	and FRx Report Writer the
regulated investments was time	automation of the process to	SL all consolidations and reports	company routinely produces the
consuming and cumbersome.	ensure completeness and	could be accommodated.	required consolidated reports and
	accuracy.		financials.